

Bratislava has been forming the future of finance for 5 years

Capco, an important global provider of integrated consulting in technology and transformation services exclusively for the financial sector, celebrated its first five years in Slovakia. As Peter Ginser, director of Capco Bratislava has said in this interview, the main reason for Capco's success is the ability to recognize the opportunities and challenges that their clients face. Capco eliminates obstacles and helps clients achieve their own goals. Peter Ginser further adds that the team of people in Bratislava, who work across Europe, are not just consultants but real experts. Capco Bratislava is not a "factory" but "consulting boutique" for tailor-made solutions in the sector of financial services.



Capco celebrates its fifth anniversary in Slovakia. But Capco is not a newcomer in the financial sector on the world market. What is Capco's priority as a consulting company?

Capco is a unique company, it has a distinctive DNA and specialization. In this I see our main competitive advantage. We focus on management and technology consulting exclusively for the financial sector. We do everything with a team of highly qualified people who can improve not only simple but also complex technical processes. We successfully help our clients to increase revenue, manage risk and changes in regulations, reduce costs, and increase control.

Capco stands on three strong pillars. The first one is "business consulting": that is, consulting in the business area. The second pillar is "technology transformation", making technological changes. Capco also considers the third pillar to be strength, and this is undoubtedly the "digital" pillar that it perceives as a modern challenge in technology area.

And it is in these three areas in which Capco Bratislava provides its customers with practical advice.

Capco was founded in 1998 and now it has more than twenty branches in leading financial centers: in North America, Europe, Africa and Asia. What makes Bratislava attractive for Capco?

Bratislava is a very strategic location for us. The Bratislava Center is "close by" for managing, consulting and technology services at Capco Europe. Since the very first day it has been very successful and, thanks to the high quality and expertise of our Slovak employees, it has become one of Europe's largest Capco offices in the past five years. One of Bratislava advantages is its location, as it is near Vienna and Schwechat international airport, which enables locations such as Switzerland, Germany, France, and the United Kingdom to be within reach. Thanks to our excellent position we can provide flexibility. Bratislava has a strong potential and a promising future in financial services sector. It is especially the teams of skilled consultants, developers, testers, business analysts, and project managers who make Bratislava attractive to the whole Europe.

How has Capco Bratislava developed in five years?

We are a center where our consultants and top experts do not only provide the required performance, but also the practical consulting expertise in a very high quality. Capco provides its services from its office or directly on the client site. One of the main characteristics of Capco Bratislava is a dynamic way of working. We are growing and becoming a center with all the capabilities that support Capco's strategy. Thanks to our experts and services we provide, we are the strategic partner of our clients.

At the same time, we have the opportunity to cooperate with specific products and to provide expertise from Bratislava. It is worth mentioning, for example, the specialization in Murex on projects in Frankfurt, the management of the transformation of payment platform on the project in Zurich, or cooperation with the digital innovator Braintribe in Vienna, on their Tribefire platform and our other projects.

Is it easy to find competent people in Bratislava for your team?

Today we have 140 employees in Capco Bratislava. What is really exceptional in Bratislava is that there are many highly skilled people, which is one of the reasons why Capco has come to the Slovak market. Slovaks are communicative, very open, many speak more than one foreign language and always complete the work successfully. This makes the Slovaks also exceptional on the market. But of course, there is strong competition in the labor market. Nevertheless, that is exactly what brings us truly highly-skilled professionals. They have extensive experience from Germany, Switzerland, Great Britain, and France. In Bratislava, we have a lot of competent people who appreciate the company's working style, which offers them the opportunity to travel and constantly improve their skills at international level. That is what brings mutual satisfaction – bringing brilliant services across Europe for our clients and attract ambitious talents to Capco.

Why do young people want to work for Capco? Do you offer added value which might be hard to find elsewhere?

The main reason I'm at Capco is because there are teams of great people and it is those teams who help us achieve high goals. One of our advantages as a company is that we try to have an individual approach to each of our employees and give them room for their personal growth, because we know that it's our people who make Capco unique. We also work with universities, so in addition to experienced experts, our door is also open to graduates. CAPCO also wants its people to grow and advance so we organize various training courses for them. On the occasion of our 5th anniversary, we organized team building for our employees at the beginning of June. It was a great meeting, a day full of activities and fun, of course with the participation of our foreign partners where we discussed our core values. Capco culture offers our employees opportunities for personal growth, but also a package of benefits with which we try to underline our corporate culture. In order to be able to cope with the complex work challenges, we try to create the right conditions for them. Thanks to this, they can improve their knowledge and skills also through technical and professional trainings. Last but not least, it is our structure that gives our employees the opportunity to learn from each other, share their knowledge and with help of their coaches form and advance their careers.

What are your future plans? Do you have a clear vision on how should Capco look like in the future?

We definitely want to grow. We have recently changed ownership, and our priority is to maintain the quality of service and expertise of our people. We have been focusing on expertise and skills in choosing the right people for our teams for 5 years and we want to continue with it. We are not as big company as other multinational companies like IBM or Accenture. As I mentioned earlier, we are not a "factory", we are a "consulting boutique" - a company that focuses exclusively on business and IT consulting services in the financial sector. It is a challenge for us and we are very excited about it. Many people do not know us on the Slovak market yet, so we want to introduce Capco as a company that employs "experts and provides interesting opportunities on the European market.

We aim to be number one on the market with the unique combination of the three pillars I mentioned at the beginning. It should be noted that there are a lot of challenges in banking today. Banks regulate their products and there are new innovations, which means new challenges for us and we believe that together with the people from Bratislava we will form the future of finance in the banking sector.

